



**INVITATION TO BID:**

**BID NUMBER: 21-22-26**

**PURCHASE OF AN EXPLOSIVE ORDNANCE DISPOSAL (EOD) ROBOT**

**Emergency Management**

**NIGP Services/Commodity Code:** 680-66  
Robots, Police Investigation

Jaime Jones  
Contract Analyst  
Phone: 505-334-4548  
[jjones@sjcounty.net](mailto:jjones@sjcounty.net)

**Bid Opening Date: June 28, 2022**  
**Time: 2:00 PM (Local Time)**

**PAYMENT TERMS:**  
Net-30 days after receipt of invoice.

**REQUIRED DELIVERY: As Specified**

**FOB POINT: As Specified**

**RETURNED SEALED BIDS TO:**

SAN JUAN COUNTY  
Purchasing Department  
213 S. Oliver Drive  
Aztec, NM 87410

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- **Only Bidders that complete and return the enclosed Acknowledgement of Receipt Form will receive addendums, if issued.**
  - This bid is subject to the Terms and Conditions shown on the following pages and any/all additional instructions.
  - Do not return Invitation to Bid Form in case of "No Bid".
  - Bid must be received in the County Purchasing Department Office by the Bid Opening Date and Local Time as indicated above. **Bids that are received after that date and time will not be accepted, and will be returned to the sender unopened.**
  - Bid Offers shall be made on unaltered Bid Offer Forms furnished by San Juan County. **Emailed Bids are not acceptable.** Bids shall be submitted sealed. The outside package should clearly identify the project name and bid number, bid opening date, and name of bidder. Submit Bid Offer in accordance with the Invitation to Bid. Bidders may submit a Primary Bid and Alternate Bid(s). Each Bid must be sealed separately and the outside package should be clearly marked indicating if the Bid is Primary or Alternate.

Failure of bidders to complete bidding documents in accordance with all instructions provided is cause for this office to reject bids.

Brand names and numbers are for reference only, equivalents will be considered. If bidding equivalent, bidders must be prepared to furnish complete data to prove product meets or exceeds specifications of the bid item.

**THE PROCUREMENT CODE SECTIONS 13-1-28 THROUGH 13-1-99 NMSA 1978, IMPOSES CIVIL AND CRIMINAL PENALTIES FOR ITS VIOLATION. IN ADDITION, THE NEW MEXICO CRIMINAL STATUTES IMPOSE FELONY PENALTIES FOR BRIBES, GRATUITIES AND KICKBACKS.**

# ACKNOWLEDGEMENT OF RECEIPT FORM

BID NO.: 21-22-26

TITLE: PURCHASE OF AN EXPLOSIVE ORDNANCE DISPOSAL (EOD) ROBOT

10 PAGES (INCLUDING ACKNOWLEDGEMENT FORM)

***NOTE: ONLY POTENTIAL BIDDERS WHO COMPLETE AND RETURN THIS FORM WILL RECEIVE COPIES OF ADDENDUMS, IF ISSUED.***

## BIDDER INFORMATION:

In acknowledgement of receipt of the above referenced Bid Packet, the undersigned agrees that he/she has received a complete copy.

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BIDDER NAME

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SIGNATURE OF AUTHORIZED REPRESENTATIVE

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PRINTED NAME OF AUTHORIZED REPRESENTATIVE

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP CODE: \_\_\_\_\_

PHONE NO.: \_\_\_\_\_

E-MAIL: \_\_\_\_\_

### RETURN TO:

Jaime Jones  
Contract Analyst  
(505) 334-4548

[jjones@sjcounty.net](mailto:jjones@sjcounty.net)

**Emailed copies of the Acknowledgement of Receipt form will be accepted.  
Emailed Bid responses will not be accepted.**

# TERMS AND CONDITIONS

(Unless otherwise specified)

1. **GENERAL.** When the County Chief Procurement Officer issues a purchase document in response to the Vendors bid, a binding contract is created.
2. **FORM OF SUBMISSION.** Bid Offers shall be made on unaltered Bid Offer Forms furnished by San Juan County. **Bidders are requested to provide one (1) original Bid. The outside package should identify the project name, bid number, bid opening date and name of bidder. Bidders may submit a Primary Bid and Alternate Bid(s). Each bid must be sealed separately and the outside package should be clearly marked indicating if the Bid is Primary or Alternate.**
3. **DEBARRED OR SUSPENDED CONTRACTORS.** A business (contractor, subcontractor or supplier) that has either been debarred or suspended pursuant to the requirements of §13-1-177 through §13-1-180, and §13-4-11 through §13-4-17 NMSA 1978 as amended, shall not be permitted to do business with San Juan County and shall not be considered for award of the contract during the period for which it is debarred or suspended.
4. **VARIATION IN QUANTITY.** No variation in quantity of any item called for in this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process, and then only to the extent, if any, specified elsewhere in this order.
5. **ASSIGNMENT.**
  - A. Neither the order, nor any interest therein, nor claim thereunder, shall be assigned or transferred by the Vendor, except as expressly authorized in writing by the County Chief Procurement Officer. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
  - B. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the County as to goods, services, and materials purchased in connection with this bid are hereby assigned to the County.
6. **DISCOUNTS.** Prompt payment discounts will not be considered in computing the low bid. Discounts for payment will be considered after the award of the contract. Discounted time will be computed from the date of receipt of the merchandise or invoice, whichever is later.
7. **INSPECTION.** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for non-conformance with specifications shall be removed, at the Vendor's risk and expense, promptly after notice of rejection.
8. **INSPECTION OF PLANT.** The County Chief Procurement Officer may inspect, at any reasonable time, the part of the contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.
9. **LIABILITY.** The Vendor agrees that San Juan County shall not be held liable for any costs incurred in preparation of this bid.
10. **COMMERCIAL WARRANTY.** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives to any customer for such supplies or services, and that the rights and remedies provided herein shall extend to the County and are in addition to, and do not limit any rights afforded to the County by any other clause of this order. Vendor agrees not to disclaim warranties fitness for a particular purpose of merchantability.
11. **TAXES.** The unit price shall exclude all County/State taxes. Wherever requested in bid response, Vendor shall submit taxes on total bid as a separate unit. Bids shall be awarded on unit price without regard of tax.
12. **PACKING, SHIPPING and INVOICING.**
  - A. The County's purchase document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipment. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
  - B. Upon delivery, the Vendor's invoice shall be submitted to Accounts Payable, 100 S. Oliver Drive, Aztec, NM 87410, duly certified and shall contain the following information: Purchase order number, description of supplies or services, quantities, unit prices and extended totals. Separate invoices shall be rendered for each and every complete shipment.
  - C. In accordance with NMSA 1978, Section 13-1-158 (1997) of the New Mexico

Procurement Code, the Vendor may assess late payment charges on past due accounts (thirty days past receipt and acceptance of the complete order of goods or services by the County) at the rate of one and one-half percent (1½ %) per month of the unpaid balance. Paragraph C of this section also states that if payment is made by mail, the payment shall be deemed tendered on the date it is postmarked.

13. **DEFAULT.** The County reserves the right to cancel all or any part of this order without cost to the County, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to acts of God or the public enemy, acts of the State or Federal government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather, and defaults of subcontractors due to any of the above, unless the County shall determine that the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery schedule. The rights and remedies of the County provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.
14. **NON-COLLUSION.** In, signing this bid, the Vendor certifies that he/she has not, either directly or indirectly, entered into any action in constraint of free competitive bidding in connection with this proposal submitted to the County Chief Procurement Officer.
15. **NON-DISCRIMINATION.** Vendors doing business with San Juan County must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act, (Rev., 1979), and the Americans Disabilities Act of 1990. (Public Law 101-336).
16. **ITEM/EQUIPMENT CONDITION.** All bid items are to be new and of most current production, unless otherwise specified.
17. **BEST PRICING CONDITION.** The bid award does not preclude price changes if deemed beneficial to the County. In recognition of market price fluctuation, Vendor agrees to provide bid items at best possible price to SJC including any available discounts or special pricing that applies. Bid prices reflect the upper limit that applies. Bid prices reflect the upper limit that may be charged for any particular item.
18. **SAMPLES.** Unless otherwise indicated in the bid specifications, samples of the items-when

required-shall be furnished free of expense to the County prior to the time set for the opening of bids. Samples not destroyed or mutilated in testing will be returned upon request by mail-express or freight-COLLECT. Each sample must be labeled to clearly show the bid number, item number and bidders name-regardless of any attempt by bidder to condition the bid. Unsolicited bid samples or descriptive literature which are submitted at the bidder's risk, will not be examined or tested, and will not vary from any of the provisions of the Invitation to Bid.

19. **BID AWARD.** San Juan County is not obligated to award to lowest bidder, but reserves the right to accept and/or reject any and all bids, in whole or in part, to waive technical irregularities, and to award to the bidder whose bid is deemed to be in the best interest of the County. The County reserves the right to waive minor irregularities and also reserves the right to waive mandatory requirement(s) so long as all responding vendors fail to meet the mandatory requirement(s) and the failure to do so does not otherwise materially effect the procurement.

**Determination of lowest bidder:**

Following determination of product acceptability, if any is required, bids will be evaluated to determine which bidder offers the lowest cost to the County in accordance with specifications, terms, & conditions set forth. The County reserves the right to award this Invitation to Bid in total; by groups of items; on the basis of individual items; or any combination of these; or as otherwise specified in bid terms. Alternate Bids may be considered so long as the Primary Bid submitted is the lowest bid meeting the specifications and requirements. Bidders may submit a Primary Bid and Alternate Bid(s). Each bid must be sealed separately and the outside package should be clearly marked indicating if the Bid is Primary or Alternate.

20. **RIGHT TO DISCONTINUE PROCUREMENT.** The County reserves the right to cancel this INVITATION TO BID at any time, and to reject any or all bids, or otherwise to proceed in the best interests of the County. This in no manner obligates the County or any of its agencies to the eventual purchase of any product or service, whether explicitly described or implied herein, until confirmed by a written contract and/or Purchase Order.
21. **FOB DESTINATION.** Destination: Means goods are to be delivered to the destination identified in the Purchase Order by the user, which is the point at which the user accepts ownership or title to goods. Laws of New Mexico specifically prohibit acceptance of ownership of goods in transit. ANY exception to FOB Destination may cause a bid to be declared non-responsive.

22. **INSURANCE REQUIREMENTS.** Contractor shall carry and maintain insurance from an insurance company or companies with a Best Rating of A, or better, authorized to do business in the State of New Mexico in the following amounts:

**\*(Construction, Services, or Installation Only)**

**General Liability** - \$1,000,000 CSL

(Combined Single Limits)

**Auto Liability** - \$1,000,000 CSL

(Combined Single Limits)

**Workers Compensation** – Statutory limits pursuant to the New Mexico Workers Compensation Act.

The certificate shall specifically provide that the coverage afforded under the policy or policies will not be cancelled or be materially changed until prior written notice has been given to the County. The County shall be named as additional insured on the General Liability Insurance policy. **The Contractor shall supply a copy of the appropriate certificates of insurance to the County for each year in which the contract is in effect.**

23. **LATE BIDS.** Any bid received after the specified time and date will be declared a "Late Bid" and will NOT be considered.

24. **SPECIAL INSTRUCTIONS.**

- A. To preclude possible errors and/or misinterpretations, bid prices must be affixed LEGIBLY in ink, or typewritten. Corrections or changes must be signed or initialed by bidder prior to scheduled bid opening. Failure to do so will be just cause for rejection of bid. The Bid shall be stated in both numerals and written words. In case of discrepancies, the amount in written words shall govern.
- B. Clarifications and questions must be addressed to the County Chief Procurement Officer in sufficient time to provide a written response to all prospective bidders.
- C. Bids may be withdrawn upon receipt of written request, prior to scheduled bid opening for the purpose of making any corrections and or changes. Such corrections must be properly identified and signed or initialed by bidder. Resubmittal must also be prior to scheduled bid opening for consideration.
- D. After bid opening, no modifications on bid prices or other provisions shall be permitted. A low bidder alleging a material mistake of fact-after bids have been opened-may be permitted to withdraw the

bid upon written request prior to award at the discretion of the County Chief Procurement Officer. Bidders shall hold their bid pricing for thirty (30) days after bid opening.

- E. Specifications on the bid are not meant to exclude any bidder or manufacturer. Where a brand name or equal is indicated, it is for the purpose of describing the standard of quality, performance, and characteristics desired and are NOT intended to restrict competition. "No Substitute" specifications may be authorized ONLY if required to match existing equipment.

## **SPECIFICATIONS AND REQUIREMENTS**

### **SCOPE.**

San Juan County Office of Emergency Management is requesting sealed bids from suppliers for the purchase of an Explosive Ordnance Disposal (EOD) robot for the Farmington Police Department Bomb Squad in Farmington, New Mexico.

### **METHOD OF AWARD.**

The bid shall be awarded to the overall low Bidder meeting the specifications and requirements. San Juan County reserves the right to waive irregularities, reject offers, in whole or in part, and award this Bid in the best interest of the County.

Alternate Bids may be considered for award so long as the Primary Bid submitted is the lowest bid meeting the specifications and requirements.

### **PURCHASE QUANTITIES.**

Quantities listed are for a one-time purchase only.

### **PRICING/DELIVERY.**

Pricing which is bid and accepted pursuant to this solicitation shall be inclusive of all materials and preparation/shipping costs. Price all products as delivered F.O.B.: **City of Farmington Police Department, 900 Municipal Drive, Farmington, NM 87401** - include any shipping charges in unit price; ownership transfers at destination point.

### **WARRANTY.**

Unit shall have a minimum of one (1) year complete parts and labor warranty. The bidder shall specify the specific equipment warranted above and beyond this minimum requirement. The warranty shall apply from the date the unit is accepted by the County.

**A copy of manufacturer's warranty for equipment shall be included with the bid.**

### **TRAINING.**

Bidder shall provide on-site training to the City staff. All formal training shall be conducted on-site within three weeks of users' acceptance testing. Training shall cover the proper use and basic functions of the equipment as well as troubleshooting and maintenance. Training shall take place in the control room.

### **AMENDMENT.**

A Bidder may submit an amended bid, so long as the amended bid is submitted prior to the date and time when bids are opened. An amended bid must be complete, as it will be substituted for the earlier bid(s) and must be clearly identified as an amendment to the bid. No reference to the amount of the original bid(s) shall be made in any amended bid. Any such reference in an amended bid may disqualify that bid.

### **WITHDRAWAL.**

A Bidder may withdraw its bid at any time prior to the date and time when bids are opened. A Bidder requesting to withdraw a bid must submit a written request signed by the Bidder's duly authorized representative(s). A Bidder may request withdrawal of a bid by email, but to be effective, written confirmation shall also be mailed and postmarked on or before the date of the bid opening. Withdrawal of a bid pursuant to this section shall not disqualify any Bidder from submitting a subsequent bid, so long as the subsequent bid complies fully with the requirements for submissions of bids herein.

### **INDEPENDENT CONTRACTOR.**

The vendor awarded an agreement under this solicitation is an independent contractor and shall perform its obligations under this agreement, as it deems necessary and appropriate. The County will not supervise or regulate the Contractor in the day-to-day performance of this Agreement. The successful

Contractor and its officers, directors, agents and employees, are independent contractors performing services for the County and are not employees of the County. The successful Contractor, and its officers, directors, agents, and employees, shall not accrue leave, retirement, insurance, bonding, use of County vehicles or any other benefits afforded to employees of the County. The successful Contractor covenants that it presently has no interest, and shall not acquire any interest, direct or indirect, financial or otherwise, which would conflict in any manner or degree with the performance of the required services.

**CONFLICT OF INTEREST.**

Please certify that no real or potential conflicts of interest are known. If there is a perceived conflict of interest, please include a statement proposing remedial actions that would be taken to eliminate it. No conflict of interest should exist which would prevent the Offeror from representing the County with respect to this proposal. Each Offeror must disclose all potential conflicts of which he or she has knowledge, or which may, arise with respect to the representation of the County on this proposal, including, without limitation, any circumstances which would create the appearance of a conflict of interest. The County will disqualify potential Offerors if, in the County's sole judgment, such conflict would preclude effective representation by that Offeror.

**TERMINATION OF AGREEMENT.**

In the event of a breach on any provision of the agreement, the County shall notify the vendor of the fault within a reasonable time. The bidder(s) shall have ten (10) days to respond. If the bidder(s) fails to respond within ten (10) days or make other arrangements satisfactory to the County, the County may immediately terminate the agreement or take other steps, as it deems necessary.

The County may terminate this Agreement at any time, without penalty of any kind, by giving at least thirty (30) days notice in writing to the Contractor. The Agreement is also subject to termination for non-funding pursuant to the Bateman Act, N.M.S.A. 1978, Section 6-6-11.

**INDEMNITY.**

The bidder agrees, as material consideration for this Agreement, to defend, indemnify, and hold harmless the County, its Elected Officials, Agents, and employees from and against any and all claims arising out of any asserted negligent act, error or omission of the bidder, its officers, directors, employees or agents or arising in any way from this agreement or the bidder's activities hereunder. The indemnity agreed to in this paragraph shall not extend to liabilities, claims, damages, losses or expenses, including attorney fees arising out of the preparation or approval of maps, drawings, opinions, reports, surveys, change orders, designs or specifications by the County, or the agents or employees of the County, or the giving of or the failure to give directions or instructions by the County, or the agents or employees of the County, where such giving or failure to give directions or instructions is the primary cause of bodily injury to persons or damage to property.

**CODES / LAWS / REGULATIONS.**

The bidder shall be properly licensed and shall comply with all current applicable Federal, State, and local government codes, laws, regulations, and requirements in the performance of the work described herein. In addition, the bidder shall comply with all applicable industry and manufacturer's standards, requirements, and specifications in the performance of the work, including but not limited to the National Electrical Code (NEC), Electronics Industry Association (EIA), Telecommunications Industry Association, American National Standards Institute, (ANSI), and regulations, laws, safety orders, ordinances or codes of local authority. .

**GOVERNING LAW.**

Any agreement awarded to a bidder, as a result of this solicitation, shall be governed in accordance with the laws of the State of New Mexico.

**QUESTIONS/SUGGESTIONS.**

Questions and/or suggestions concerning this Invitation to Bid shall be submitted in writing no later than seven (7) days prior to the Bid Opening Date and shall be directed to:

Jaime Jones, Contract Analyst

(505) 334-4548, [jjones@sicounty.net](mailto:jjones@sicounty.net)

**Bidders are specifically notified that any attempt to contact any person other than the party listed above concerning this procurement, may be cause to reject said respondent(s) from further consideration.**

**Note: Information provided in this Invitation to Bid shall only be used for the purpose of submitting a Bid Offer to the County and shall not be used, released, or disclosed for any other purpose or use.**

## **TECHNICAL SPECIFICATIONS**



The specifications listed are minimum. These specifications are not meant to exclude any bidder or manufacturer and have only been used for the purpose of describing the standard of quality, performance, and characteristics desired and are not meant to restrict competition. These specifications are acceptable at this time.

**All items furnished under this bid shall be new products and will perform to the manufacturer's specifications and shall be warranted against defects in material and workmanship.** Any equipment or materials found deficient or imperfect will be replaced at no charge to the County.

- Mini-Caliber Robot or Equal
- Lightweight robot capable of being carried in the back of a standard SUV patrol vehicle and deployable by one person.
- Remote/wireless control system. Command and Control Unit.
- Capable of firing a PAN disruptor (preferably a CarbonFire)
- Claw capable of opening doors and moving suspected IEDs. 15lbs of lift and 5 axes of movement.
- Rubber articulators or other system which allows the robot to ascend/descend stairs and traverse in rough terrain
- PTZ and claw camera. 10x color zoom camera on claw arm.
- Speaker and microphone system

Shall include the following items/accessories.

- 24V DC firing circuit and shock tube initiator mount.
- Claw kit to include key holder, PTZ camera extension to reach approximately 9' high, box cutters, clothes cutter, tire deflator, utility shears and hook & line accessories.
- Digital Video Recorder.
- Claw auxiliary camera.
- Hard shell transit case with custom cut foam and tie downs to secure robot.
- Mini Basic Spare parts kit. Items used to maintain and repair robot.
- Spare/replacement 24V DC battery pack for robot.
- Robot Battery Charger
- Spare/Replacement battery for Command and Control Unit.
- Portable handheld screen. Screen to view what the operator is viewing.
- Quick Release Color IR Camera.

**Bid 21-22-26 (page 10)**

**BID TITLE: PURCHASE OF AN EXPLOSIVE ORDNANCE DISPOSAL (EOD) ROBOT**

**DEPARTMENT: Emergency Management**

**EQUIPMENT BROCHURE & PICTURE ENCLOSED**     **YES**     **NO**

**MANUFACTURER / EQUIPMENT WARRANTY ENCLOSED**     **YES**     **NO**

**Item: 1 each      Explosive Ordnance Disposal (EOD) Robot      \$ \_\_\_\_\_**  
**Mini-Caliber Robot or Equal**  
**As per specifications**

Make/Model: \_\_\_\_\_

Warranty: \_\_\_\_\_

Delivery/ARO: \_\_\_\_\_

Exceptions: \_\_\_\_\_

TOTAL BID AMOUNT    \$ \_\_\_\_\_

(NUMERALS)

TOTAL BID AMOUNT    \$ \_\_\_\_\_

(WRITTEN)

BUSINESS \_\_\_\_\_

ADDRESS \_\_\_\_\_

DATE \_\_\_\_\_    PHONE # \_\_\_\_\_

EMAIL ADDRESS \_\_\_\_\_

BIDDER ACKNOWLEDGES RECEIPT OF ADDENDA (IF ANY), \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_

**By signing, I affirm I am authorized to represent my firm and to provide the products and/or services required according to this bid response.**

AUTHORIZED REPRESENTATIVE (PRINT) \_\_\_\_\_

AUTHORIZED REPRESENTATIVE (WRITTEN) \_\_\_\_\_