



**INVITATION TO BID:**

**BID NUMBER: 22-23-20**

**PURCHASE OF EQUIPMENT FOR THE  
TELEHEALTH PHONE SYSTEM/NETWORK  
UPGRADE AT SAN JUAN REGIONAL  
MEDICAL CENTER**

**EDA Project No. 08-79-05465**

**San Juan County Executive Office**

Jaime Jones  
Contract Analyst  
Phone: 505-334-4548  
E-mail: [jjones@sjcounty.net](mailto:jjones@sjcounty.net)

**Bid Opening Date: February 28, 2023  
Time: 2:00 PM (Local Time)**

**NIGP Services/Commodity Code: 725.55**  
Telephone Equipment and Piece Parts

**PAYMENT TERMS:**  
Upon Delivery and Acceptance.

**REQUIRED DELIVERY: As Specified**

**FOB POINT: As Specified**

**RETURN SEALED BIDS TO:**

SAN JUAN COUNTY  
Purchasing Department  
213 S. Oliver Drive  
Aztec, NM 87410

- 
- **Only Bidders that complete and return the enclosed Acknowledgement of Receipt Form will receive addendums, if issued.**
  - This bid is subject to the Terms and Conditions shown on the following pages and any/all additional instructions.
  - Do not return Invitation to Bid Form in case of "No Bid".
  - Bid must be received in the County Purchasing Department Office by the Bid Opening Date and Local Time as indicated above. **Bids that are received after that date and time will not be accepted, and will be returned to the sender unopened.**
  - Bid Offers shall be made on unaltered Bid Offer Forms furnished by San Juan County. **Emailed Bids are not acceptable.** Bids shall be submitted sealed. The outside package should clearly identify the project name and bid number, bid opening date, and name of bidder. Submit Bid Offer in accordance with the Invitation to Bid. Bidders may submit a Primary Bid and Alternate Bid(s). Each Bid must be sealed separately and the outside package should be clearly marked indicating if the Bid is Primary or Alternate.

Failure of bidders to complete bidding documents in accordance with all instructions provided is cause for this office to reject bids.

Brand names and numbers are for reference only, equivalents will be considered. If bidding equivalent, bidders must be prepared to furnish complete data to prove product meets or exceeds specifications of the bid item.

**THE PROCUREMENT CODE SECTIONS 13-1-28 THROUGH 13-1-99 NMSA 1978, IMPOSES CIVIL AND CRIMINAL PENALTIES FOR ITS VIOLATION. IN ADDITION, THE NEW MEXICO CRIMINAL STATUTES IMPOSE FELONY PENALTIES FOR BRIBES, GRATUITIES AND KICKBACKS.**

# ACKNOWLEDGEMENT OF RECEIPT FORM

BID NO.: 22-23-20

TITLE: PURCHASE OF EQUIPMENT FOR THE TELEHEALTH PHONE SYSTEM/NETWORK UPGRADE AT SAN JUAN REGIONAL MEDICAL CENTER

16 PAGES (INCLUDING ACKNOWLEDGEMENT FORM)

***NOTE: ONLY POTENTIAL BIDDERS WHO COMPLETE AND RETURN THIS FORM WILL RECEIVE COPIES OF ADDENDUMS, IF ISSUED.***

## BIDDER INFORMATION:

In acknowledgement of receipt of the above referenced Bid Packet, the undersigned agrees that he/she has received a complete copy.

\_\_\_\_\_  
BIDDER NAME

\_\_\_\_\_  
SIGNATURE OF AUTHORIZED REPRESENTATIVE

\_\_\_\_\_  
PRINTED NAME OF AUTHORIZED REPRESENTATIVE

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP CODE: \_\_\_\_\_

PHONE NO.: \_\_\_\_\_

E-MAIL: \_\_\_\_\_

### RETURN TO:

Jaime Jones  
Contract Analyst  
(505) 334-4548

[jjones@sjcounty.net](mailto:jjones@sjcounty.net)

**Emailed copies of the Acknowledgement of Receipt form will be accepted.  
Emailed Bid responses will not be accepted.**

# TERMS AND CONDITIONS

(Unless otherwise specified)

1. **GENERAL.** When the County Chief Procurement Officer issues a purchase document in response to the Vendors bid, a binding contract is created.
2. **FORM OF SUBMISSION.** Bid Offers shall be made on unaltered Bid Offer Forms furnished by San Juan County. **Bidders are requested to provide one (1) original Bid. The outside package should identify the project name, bid number, bid opening date and name of bidder. Bidders may submit a Primary Bid and Alternate Bid(s). Each bid must be sealed separately and the outside package should be clearly marked indicating if the Bid is Primary or Alternate.**
3. **DEBARRED OR SUSPENDED CONTRACTORS.** A business (contractor, subcontractor or supplier) that has either been debarred or suspended pursuant to the requirements of §13-1-177 through §13-1-180, and §13-4-11 through §13-4-17 NMSA 1978 as amended, shall not be permitted to do business with San Juan County and shall not be considered for award of the contract during the period for which it is debarred or suspended.
4. **VARIATION IN QUANTITY.** No variation in quantity of any item called for in this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process, and then only to the extent, if any, specified elsewhere in this order.
5. **ASSIGNMENT.**
  - A. Neither the order, nor any interest therein, nor claim thereunder, shall be assigned or transferred by the Vendor, except as expressly authorized in writing by the County Chief Procurement Officer. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
  - B. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the County as to goods, services, and materials purchased in connection with this bid are hereby assigned to the County.
6. **DISCOUNTS.** Prompt payment discounts will not be considered in computing the low bid. Discounts for payment will be considered after the award of the contract. Discounted time will be computed from the date of receipt of the merchandise or invoice, whichever is later.
7. **INSPECTION.** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for non-conformance with specifications shall be removed, at the Vendor's risk and expense, promptly after notice of rejection.
8. **INSPECTION OF PLANT.** The County Chief Procurement Officer may inspect, at any reasonable time, the part of the contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.
9. **LIABILITY.** The Vendor agrees that San Juan County shall not be held liable for any costs incurred in preparation of this bid.
10. **COMMERCIAL WARRANTY.** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives to any customer for such supplies or services, and that the rights and remedies provided herein shall extend to the County and are in addition to, and do not limit any rights afforded to the County by any other clause of this order. Vendor agrees not to disclaim warranties fitness for a particular purpose of merchantability.
11. **TAXES.** The unit price shall exclude all County/State taxes. Wherever requested in bid response, Vendor shall submit taxes on total bid as a separate unit. Bids shall be awarded on unit price without regard of tax.
12. **PACKING, SHIPPING and INVOICING.**
  - A. The County's purchase document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipment. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
  - B. Upon delivery, the Vendor's invoice shall be submitted to Accounts Payable, 100 S. Oliver Drive, Aztec, NM 87410, duly certified and shall contain the following information: Purchase order number, description of supplies or services, quantities, unit prices and extended totals. Separate invoices shall be rendered for each and every complete shipment.
  - C. In accordance with NMSA 1978, Section 13-1-158 (1997) of the New Mexico

Procurement Code, the Vendor may assess late payment charges on past due accounts (thirty days past receipt and acceptance of the complete order of goods or services by the County) at the rate of one and one-half percent (1½ %) per month of the unpaid balance. Paragraph C of this section also states that if payment is made by mail, the payment shall be deemed tendered on the date it is postmarked.

13. **DEFAULT.** The County reserves the right to cancel all or any part of this order without cost to the County, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to acts of God or the public enemy, acts of the State or Federal government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather, and defaults of subcontractors due to any of the above, unless the County shall determine that the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery schedule. The rights and remedies of the County provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.
14. **NON-COLLUSION.** In, signing this bid, the Vendor certifies that he/she has not, either directly or indirectly, entered into any action in constraint of free competitive bidding in connection with this proposal submitted to the County Chief Procurement Officer.
15. **NON-DISCRIMINATION.** Vendors doing business with San Juan County must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act, (Rev., 1979), and the Americans Disabilities Act of 1990. (Public Law 101-336).
16. **ITEM/EQUIPMENT CONDITION.** All bid items are to be new and of most current production, unless otherwise specified.
17. **BEST PRICING CONDITION.** The bid award does not preclude price changes if deemed beneficial to the County. In recognition of market price fluctuation, Vendor agrees to provide bid items at best possible price to SJC including any available discounts or special pricing that applies. Bid prices reflect the upper limit that applies. Bid prices reflect the upper limit that may be charged for any particular item.
18. **SAMPLES.** Unless otherwise indicated in the bid specifications, samples of the items-when

required-shall be furnished free of expense to the County prior to the time set for the opening of bids. Samples not destroyed or mutilated in testing will be returned upon request by mail-express or freight-COLLECT. Each sample must be labeled to clearly show the bid number, item number and bidders name-regardless of any attempt by bidder to condition the bid. Unsolicited bid samples or descriptive literature which are submitted at the bidder's risk, will not be examined or tested, and will not vary from any of the provisions of the Invitation to Bid.

19. **BID AWARD.** San Juan County is not obligated to award to lowest bidder, but reserves the right to accept and/or reject any and all bids, in whole or in part, to waive technical irregularities, and to award to the bidder whose bid is deemed to be in the best interest of the County. The County reserves the right to waive minor irregularities and also reserves the right to waive mandatory requirement(s) so long as all responding vendors fail to meet the mandatory requirement(s) and the failure to do so does not otherwise materially effect the procurement.

**Determination of lowest bidder:**

Following determination of product acceptability, if any is required, bids will be evaluated to determine which bidder offers the lowest cost to the County in accordance with specifications, terms, & conditions set forth. The County reserves the right to award this Invitation to Bid in total; by groups of items; on the basis of individual items; or any combination of these; or as otherwise specified in bid terms. Alternate Bids may be considered so long as the Primary Bid submitted is the lowest bid meeting the specifications and requirements. Bidders may submit a Primary Bid and Alternate Bid(s). Each bid must be sealed separately and the outside package should be clearly marked indicating if the Bid is Primary or Alternate.

20. **RIGHT TO DISCONTINUE PROCUREMENT.** The County reserves the right to cancel this INVITATION TO BID at any time, and to reject any or all bids, or otherwise to proceed in the best interests of the County. This in no manner obligates the County or any of its agencies to the eventual purchase of any product or service, whether explicitly described or implied herein, until confirmed by a written contract and/or Purchase Order.
21. **FOB DESTINATION.** Destination: Means goods are to be delivered to the destination identified in the Purchase Order by the user, which is the point at which the user accepts ownership or title to goods. Laws of New Mexico specifically prohibit acceptance of ownership of goods in transit. ANY exception to FOB Destination may cause a bid to be declared non-responsive.

22. **INSURANCE REQUIREMENTS.** Contractor shall carry and maintain insurance from an insurance company or companies with a Best Rating of A, or better, authorized to do business in the State of New Mexico in the following amounts:

**\*(Construction, Services, or Installation Only)**

**General Liability** - \$1,000,000 CSL

(Combined Single Limits)

**Auto Liability** - \$1,000,000 CSL

(Combined Single Limits)

**Workers Compensation** – Statutory limits pursuant to the New Mexico Workers Compensation Act.

The certificate shall specifically provide that the coverage afforded under the policy or policies will not be cancelled or be materially changed until prior written notice has been given to the County. The County shall be named as additional insured on the General Liability Insurance policy. **The Contractor shall supply a copy of the appropriate certificates of insurance to the County for each year in which the contract is in effect.**

23. **LATE BIDS.** Any bid received after the specified time and date will be declared a "Late Bid" and will NOT be considered.

24. **SPECIAL INSTRUCTIONS.**

- A. To preclude possible errors and/or misinterpretations, bid prices must be affixed LEGIBLY in ink, or typewritten. Corrections or changes must be signed or initialed by bidder prior to scheduled bid opening. Failure to do so will be just cause for rejection of bid. The Bid shall be stated in both numerals and written words. In case of discrepancies, the amount in written words shall govern.
- B. Clarifications and questions must be addressed to the County Chief Procurement Officer in sufficient time to provide a written response to all prospective bidders.
- C. Bids may be withdrawn upon receipt of written request, prior to scheduled bid opening for the purpose of making any corrections and or changes. Such corrections must be properly identified and signed or initialed by bidder. Resubmittal must also be prior to scheduled bid opening for consideration.
- D. After bid opening, no modifications on bid prices or other provisions shall be permitted. A low bidder alleging a material mistake of fact-after bids have been opened-may be permitted to withdraw the

bid upon written request prior to award at the discretion of the County Chief Procurement Officer. Bidders shall hold their bid pricing for thirty (30) days after bid opening.

- E. Specifications on the bid are not meant to exclude any bidder or manufacturer. Where a brand name or equal is indicated, it is for the purpose of describing the standard of quality, performance, and characteristics desired and are NOT intended to restrict competition. "No Substitute" specifications may be authorized ONLY if required to match existing equipment.

## **SPECIFICATIONS AND REQUIREMENTS**

### **SCOPE.**

San Juan County is soliciting bids for the purchase of telephone and network equipment for the San Juan Regional Medical Center (SJPMC) telehealth systems upgrade. This solicitation is for a one-time purchase only. Equipment and parts purchased under this solicitation will be installed by SJPMC staff.

The equipment furnished must be new and meet all the applicable requirements of this solicitation.

The specifications listed are minimum. These specifications are not meant to exclude any bidder or manufacturer/supplier and have only been used for the purpose of describing the standard of quality, performance, and characteristics desired and are not meant to restrict competition.

Reference to manufacturers, brand names, suppliers' itemization numbers are intended to set quality and feature standards and does not exclude bids from potential bidders. Any bid containing the referenced products "or equivalent" will be accepted as long as the quality and feature standards are met. When quoting equivalent products, the Bidder shall provide product information and specifications.

Buy America Provision: To the greatest extent practicable, contractors are encouraged to purchase American-made equipment and products with funding provided under EDA financial assistance.

Federal Participation Disclosure: This project will be partially funded with Federal funds from the United States Department of Commerce, Economic Development Administration and therefore is subject to the Federal laws and regulations associated with that program.

**Attachment A includes the required Federal Contract provisions, Appendix II to 2 CFR Part 200 – Contract Provisions for non-Federal Entity Contracts Under Federal Awards (2 Pages).**

### **METHOD OF AWARD.**

**Because this project includes federal funds, the awarded Bidder must not be listed in the Sam.gov Excluded/Debarred Parties List.**

The bid shall be awarded to the overall low Bidder meeting the specifications and requirements. San Juan County reserves the right to waive irregularities, reject offers, in whole or in part, and award this Bid in the best interest of the County. Alternate Bids may be considered for award so long as the Primary Bid submitted is the lowest bid meeting the specifications and requirements.

### **QUANTITIES.**

The quantity listed in this solicitation is based on a **one-time purchase only**.

### **PRICING.**

Bid pricing, which is offered and accepted pursuant to this solicitation, shall be firm and fixed for thirty (30) days after bid opening. **Pricing shall be all-inclusive:** handling, preparation, and shipping. **F.O.B: San Juan Regional Medical Center, 801 West Maple St., Farmington, NM 87401.**

### **WARRANTY.**

The vendor agrees that the product furnished under this bid shall be covered by the most favorable industry standard warranty available, and that the rights and remedies provided herein shall extend to San Juan Regional Medical Center. All parts offered must be new (not used or remanufactured).

Bidder shall state the manufacturer's standard warranty period offered on the Bid offer page.

### **INDEPENDENT CONTRACTOR.**

The bidder awarded a contract under this solicitation is an independent contractor and shall perform its obligations under this agreement, as it deems necessary and appropriate. The County will not supervise or regulate the Contractor in the day-to-day performance of this Agreement. The successful Contractor and its officers, directors, agents and employees, are independent contractors performing services for the

County and are not employees of the County. The successful Contractor, and its officers, directors, agents, employees, shall not accrue leave, retirement, insurance, bonding, use of County equipment or any other benefits afforded to employees of the County. The successful Contractor covenants that it presently has no interest, and shall not acquire any interest, direct or indirect, financial or otherwise, which would conflict in any manner or degree with the performance of the required services.

**INDEMNITY.**

The bidder awarded a contract agrees, as material consideration for this Agreement, to defend, indemnify, and hold harmless the County, its Elected Officials, Agents, and employees from and against any and all claims arising out of any asserted negligent act, error or omission of the Contractor, its officers, directors, employees or agents or arising in any way from this agreement or the Contractor's activities hereunder. The indemnity agreed to in this paragraph shall not extend to liabilities, claims, damages, losses or expenses, including attorney fees arising out of the preparation or approval of maps, drawings, opinions, reports, surveys, change orders.

**TERMINATION OF CONTRACT.**

In case of a breach on any provision of this contract, the County reserves the right to terminate the agreement, procure the product and services from other sources, or take other steps, as it deems appropriate.

**GOVERNING LAW.**

Any agreement awarded to a Contractor, as a result of this solicitation, shall be governed in accordance with the laws of the State of New Mexico.

**QUESTIONS/SUGGESTIONS.**

Questions and/or suggestions concerning this Invitation to Bid shall be submitted in writing no later than seven (7) days prior to the Bid Opening Date and shall be directed to:

Jaime Jones, Contract Analyst  
P 505-334-4548 E-Mail [jjones@sjcounty.net](mailto:jjones@sjcounty.net)

**Bidders are specifically notified that any attempt to contact any person other than the party listed above concerning this procurement, may be cause to reject said respondent(s) from further consideration.**

**Note: Information provided in this Invitation to Bid shall only be used for the purpose of submitting a Bid Offer to the County and shall not be used, released, or disclosed for any other purpose or use.**

**BID OFFER PAGE (pgs. 8-16)  
Bid 22-23-20**

**BID TITLE: PURCHASE OF EQUIPMENT FOR THE TELEHEALTH PHONE SYSTEM/NETWORK UPGRADE AT SAN JUAN REGIONAL MEDICAL CENTER**

**DEPARTMENT: San Juan County Executive Office**

**EQUIVALENT MANUFACTURER / EQUIPMENT BROCHURE ENCLOSED**      **YES**      **NO**

**CATEGORY TOTALS**

**Category 1: Battery Backup for each Network Closet per specifications**     \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_

**Category 2: Network Switches (24 port) per specifications**     \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_

**Category 3: Network Switches (48 port) per specifications**     \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_

**Category 4: Switch 10 G Fiber Modules per specifications**     \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_

**Category 5: Switch 40 G Copper Modules per specifications**     \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_

**Category 6: Voice Gateways per specifications**     \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_

**Category 7: Routers per specifications**     \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_

**Category 8: UC Systems per specifications**     \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_



**BID OFFER PAGE (pgs. 8-16)**  
**Bid 22-23-20**

**Category 9: Firewall** per specifications \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_

**Category 10: Shipping** per specifications \$ \_\_\_\_\_

EXCEPTIONS \_\_\_\_\_  
\_\_\_\_\_

TOTAL BID AMOUNT \$ \_\_\_\_\_

(NUMERALS)

TOTAL BID AMOUNT \$ \_\_\_\_\_

(WRITTEN)

BUSINESS \_\_\_\_\_

ADDRESS \_\_\_\_\_  
\_\_\_\_\_

DATE \_\_\_\_\_ PHONE # \_\_\_\_\_ FAX # \_\_\_\_\_

EMAIL ADDRESS \_\_\_\_\_

BIDDER ACKNOWLEDGES RECEIPT OF ADDENDA (IF ANY), \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_

**By signing, I affirm I am authorized to represent my firm and to provide the products and/or services required according to this bid response.**

AUTHORIZED REPRESENTATIVE (PRINT) \_\_\_\_\_

AUTHORIZED REPRESENTATIVE (WRITTEN) \_\_\_\_\_

**BID OFFER PAGE (pgs. 8-16)**  
**Bid 22-23-20**

DESCRIPTION	Model or Equivalent Device/Part	Months	Quantity	Unit Price	Extended Price
<b>Category 1: Battery Backup for each Network Closet</b>					
1. SMART-UPS LITHIUM-ION 2200VA PERP 120V W/ SMARTCONNECT PORT & NETWORK <i>If bidding or equal note Manufacturer and part No.</i>	SMTL2200RM2UCNC		17	\$ _____	\$ _____
2. 3YR NBD ON-SITE UPG TO FACTORY SVCS WARRANTY WITH MONITORING <i>If bidding or equal note Manufacturer and part No.</i>	W3YONSITENBD-SP-04	36	17	\$ _____	\$ _____
3. ECOSTRUXURE IT EXPERT ACCESS LICS FOR 10NODE <i>If bidding or equal note Manufacturer and part No.</i>	SFTWES10-DIGI	36	2	\$ _____	\$ _____
<b>Category 2: Network Switches (24 port)</b>					
1. Catalyst 9200L 24-port PoE+, 4 x 10G, Network Advantage <i>If bidding or equal note Manufacturer and part No.</i>	C9200L024P04X0A		11	\$ _____	\$ _____
2. SNTC08X5XNBD Catalyst 9200L 24-port PoE+, 4 x 10G, Ne <i>If bidding or equal note Manufacturer and part No.</i>	CON0SNT0C920L24P	36	11	\$ _____	\$ _____
3. C9200L Network Advantage 240 port license <i>If bidding or equal note Manufacturer and part No.</i>	C9200L0NW0A024		11	\$ _____	\$ _____
4. 600W AC Config 5 Power Supply Secondary Power Supply <i>If bidding or equal note Manufacturer and part No.</i>	PWR0C50600WAC/2		11	\$ _____	\$ _____
5. North America AC Type A Power Cable <i>If bidding or equal note Manufacturer and part No.</i>	CAB0TA0NA		22	\$ _____	\$ _____
6. C9200L Cisco DNA Advantage, 24-port Term license <i>If bidding or equal note Manufacturer and part No.</i>	C9200L0DNA0A024		11	\$ _____	\$ _____
7. C9200L Cisco DNA Advantage, 24-port, 3 Year Term license <i>If bidding or equal note Manufacturer and part No.</i>	C9200L0DNA0A02403Y	36	11	\$ _____	\$ _____
8. Prime Infrastructure Lifecycle & Assurance Term 0 Smart Lic <i>If bidding or equal note Manufacturer and part No.</i>	PI0LFAS0T		11	\$ _____	\$ _____
9. PI Dev Lic for Lifecycle & Assurance Term 3Y <i>If bidding or equal note Manufacturer and part No.</i>	PI0LFAS0AP0T03Y	36	11	\$ _____	\$ _____
10. Cisco Catalyst 9200L Stack Module <i>If bidding or equal note Manufacturer and part No.</i>	C9200L0STACK0KIT		11	\$ _____	\$ _____
11. Catalyst 9200 Stack Module <i>If bidding or equal note Manufacturer and part No.</i>	C9200-STACK		22	\$ _____	\$ _____
12. 50CM Type 4 Stacking Cable <i>If bidding or equal note Manufacturer and part No.</i>	STACK0T4050CM		11	\$ _____	\$ _____

**BID OFFER PAGE (pgs. 8-16)**

**Bid 22-23-20**

DESCRIPTION	Model or Equivalent Device/Part	Months	Quantity	Unit Price	Extended Price
13. Network Plug and Play Opt Out SKU <i>If bidding or equal note Manufacturer and part No.</i>	NETWORK0PNP0NONE		11	\$ _____	\$ _____
<b>Category 3: Network Switches (48 port)</b>					
1. Catalyst 9200L 48-port PoE+, 4 x 10G, Network Advantage <i>If bidding or equal note Manufacturer and part No.</i>	C9200L048P04X0A		64	\$ _____	\$ _____
2. SNTC08X5XNBD Catalyst 9200L 48-port PoE+, 4 x 10G, Ne <i>If bidding or equal note Manufacturer and part No.</i>	CON0SNT0C920L48P	36	64	\$ _____	\$ _____
3. C9200L Network Advantage, 48-port license <i>If bidding or equal note Manufacturer and part No.</i>	C9200L0NW0A048		64	\$ _____	\$ _____
4. 1KW AC Config 5 Power Supply 0 Secondary Power Supply <i>If bidding or equal note Manufacturer and part No.</i>	PWR0C501KWAC/2		64	\$ _____	\$ _____
5. North America AC Type A Power Cable <i>If bidding or equal note Manufacturer and part No.</i>	CAB0TA0NA		128	\$ _____	\$ _____
6. C9200L Cisco DNA Advantage, 48-port Term license <i>If bidding or equal note Manufacturer and part No.</i>	C9200L0DNA0A048		64	\$ _____	\$ _____
7. C9200L Cisco DNA Advantage, 48-port, 3 Year Term license <i>If bidding or equal note Manufacturer and part No.</i>	C9200L0DNA0A04803Y	36	64	\$ _____	\$ _____
8. Prime Infrastructure Lifecycle & Assurance Term 0 Smart Lic <i>If bidding or equal note Manufacturer and part No.</i>	PI0LFAS0T		64	\$ _____	\$ _____
9. PI Dev Lic for Lifecycle & Assurance Term 3Y <i>If bidding or equal note Manufacturer and part No.</i>	PI0LFAS0AP0T03Y	36	64	\$ _____	\$ _____
10. Cisco Catalyst 9200L Stack Module <i>If bidding or equal note Manufacturer and part No.</i>	C9200L0STACK0KIT		64	\$ _____	\$ _____
11. Catalyst 9200 Stack Module <i>If bidding or equal note Manufacturer and part No.</i>	C9200-STACK		128	\$ _____	\$ _____
12. 50CM Type 4 Stacking Cable <i>If bidding or equal note Manufacturer and part No.</i>	STACK0T4050CM		64	\$ _____	\$ _____
13. Network Plugin Play Opt Out SKU <i>If bidding or equal note Manufacturer and part No.</i>	NETWORK0PNP0NONE		64	\$ _____	\$ _____
<b>Category 4: Switch 10 G Fiber Modules</b>					
1. 10GBASE-LR SFP Module, Enterprise Class <i>If bidding or equal note Manufacturer and part No.</i>	SFP-10G-LR-S=		75	\$ _____	\$ _____

**BID OFFER PAGE (pgs. 8-16)  
Bid 22-23-20**

DESCRIPTION	Model or Equivalent Device/Part	Months	Quantity	Unit Price	Extended Price
<b>Category 5: Switch 40 G Copper Modules</b>					
1. 40GBASE0CR4 Passive Copper Cable, 1m <i>If bidding or equal note Manufacturer and part No.</i>	QSFP0H40G0CU1M= _____		8	\$ _____	\$ _____
<b>Category 6: Voice Gateways</b>					
1. Modular 24 FXS Port VoIP Gateway with PVDM3064 <i>If bidding or equal note Manufacturer and part No.</i>	VG310 _____		21	\$ _____	\$ _____
2. SOLN SUPP NCD Cisco VG310 Modular 24 FXS Port Voice <i>If bidding or equal note Manufacturer and part No.</i>	CON-SSSNC-VG310ICV _____	36	21	\$ _____	\$ _____
3. Cisco VG3X0 UNIVERSAL <i>If bidding or equal note Manufacturer and part No.</i>	SVG3XUK9-15903M _____		21	\$ _____	\$ _____
4. 256MB Compact Flash for Cisco 1900 2900 3900 ISR <i>If bidding or equal note Manufacturer and part No.</i>	MEM-CF-256MB _____		21	\$ _____	\$ _____
5. AC Power Cord (North America) C13 NEMA 5015P 2.1m <i>If bidding or equal note Manufacturer and part No.</i>	CAB-AC _____		21	\$ _____	\$ _____
6. 640 channel high density voice DSP module <i>If bidding or equal note Manufacturer and part No.</i>	PVDM3-64 _____		21	\$ _____	\$ _____
7. Blank faceplate for HWIC slot on Cisco ISR <i>If bidding or equal note Manufacturer and part No.</i>	HWIC-BLANK _____		21	\$ _____	\$ _____
8. Cisco VG3X0 IP Base License <i>If bidding or equal note Manufacturer and part No.</i>	SL-VG3X0-IPB-K9 _____		21	\$ _____	\$ _____
9. Cisco VG3X0 Unified Communications License <i>If bidding or equal note Manufacturer and part No.</i>	SL-VG3X0-UC-K9 _____		21	\$ _____	\$ _____
<b>Category 7: Routers</b>					
1. Cisco ISR 4431 UC Bundle PVDM4-64 UC License <i>If bidding or equal note Manufacturer and part No.</i>	ISR4431-V/K9 _____		10	\$ _____	\$ _____
2. SOLN SUPP NCD Cisco ISR 4431 UC Bundle PVDM4-64 UC License <i>If bidding or equal note Manufacturer and part No.</i>	CON-SSSNC-ISR4431V _____	36	10	\$ _____	\$ _____
3. Security License for Cisco ISR 4400 Series <i>If bidding or equal note Manufacturer and part No.</i>	SL-44-SEC-K9 _____		10	\$ _____	\$ _____
4. AC Power Supply for Cisco ISR 4430 <i>If bidding or equal note Manufacturer and part No.</i>	PWR-4430-AC _____		10	\$ _____	\$ _____

**BID OFFER PAGE (pgs. 8-16)**  
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DESCRIPTION	Model or Equivalent Device/Part	Months	Quantity	Unit Price	Extended Price
5. AC Power Supply (Secondary PS) for Cisco ISR 4430 <i>If bidding or equal note Manufacturer and part No.</i>	PWR-4430-AC/2		10	\$ _____	\$ _____
6. AC Power Cord (North America) C13 NEMA 5-15P 2.1m <i>If bidding or equal note Manufacturer and part No.</i>	CAB-AC		20	\$ _____	\$ _____
7. Unified Communication License for Cisco ISR 4400 Series <i>If bidding or equal note Manufacturer and part No.</i>	SL-44-UC-K9		10	\$ _____	\$ _____
8. 4G DRAM (1 x 4G) for Cisco ISR 4400 <i>If bidding or equal note Manufacturer and part No.</i>	MEM-44-4G		10	\$ _____	\$ _____
9. 8G eUSB Flash Memory for Cisco ISR 4430 <i>If bidding or equal note Manufacturer and part No.</i>	MEM-FLSH-8G		10	\$ _____	\$ _____
10. 2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane <i>If bidding or equal note Manufacturer and part No.</i>	MEM-4400-DP-2G		10	\$ _____	\$ _____
11. Blank faceplate for NIM slot on Cisco ISR 4400 <i>If bidding or equal note Manufacturer and part No.</i>	NIM-BLANK		10	\$ _____	\$ _____
12. PVDM4 64-channel to 128-channel factory upgrade <i>If bidding or equal note Manufacturer and part No.</i>	PVDM4-64U128		10	\$ _____	\$ _____
13. 2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module <i>If bidding or equal note Manufacturer and part No.</i>	NIM-2MFT-T1/E1		10	\$ _____	\$ _____
14. 64-channel DSP module <i>If bidding or equal note Manufacturer and part No.</i>	PVDM4-64		10	\$ _____	\$ _____
15. 2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module <i>If bidding or equal note Manufacturer and part No.</i>	NIM-2FXS/4FXOP		10	\$ _____	\$ _____
16. IP Base License for Cisco ISR 4400 Series <i>If bidding or equal note Manufacturer and part No.</i>	SL-44-IPB-K9		10	\$ _____	\$ _____
17. Cisco ISR 4400 Series IOS XE Universal <i>If bidding or equal note Manufacturer and part No.</i>	SISR4400UK9-173		10	\$ _____	\$ _____
<b>Category 8: UC Systems</b>					
1. UCS B200 M5 Blade w/o CPU mem HDD mezz (UPG) <i>If bidding or equal note Manufacturer and part No.</i>	UCSB-B200-M5-U		4	\$ _____	\$ _____
2. SNTC 8X5XNBD UCS B200 M5 Blade w/o CPU mem HDD mezz (UPG) <i>If bidding or equal note Manufacturer and part No.</i>	CON-SNT-BB200M5U	36	4	\$ _____	\$ _____
3. Cisco FlexStorage 12G SAS RAID controller with Drive bays <i>If bidding or equal note Manufacturer and part No.</i>	UCSB-MRAID12G		4	\$ _____	\$ _____

**BID OFFER PAGE (pgs. 8-16)  
Bid 22-23-20**

DESCRIPTION	Model or Equivalent Device/Part	Months	Quantity	Unit Price	Extended Price
4. Cisco UCS VIC 1440 modular LOM for Blade Servers <i>If bidding or equal note Manufacturer and part No.</i>	UCSB-MLOM-40G-04		4	\$ _____	\$ _____
5. UCS 5108 Blade Chassis FW Package 4.1 <i>If bidding or equal note Manufacturer and part No.</i>	N20-FW017		4	\$ _____	\$ _____
6. Other Infrastructure <i>If bidding or equal note Manufacturer and part No.</i>	UCS-SID-INFR-OI		4	\$ _____	\$ _____
7. Other Workload <i>If bidding or equal note Manufacturer and part No.</i>	UCS-SID-WKL-OW		4	\$ _____	\$ _____
8. UCS DIMM Blanks <i>If bidding or equal note Manufacturer and part No.</i>	UCS-DIMM-BLK		72	\$ _____	\$ _____
9. CPU Heat Sink for UCS B-Series M5 CPU socket (Front) <i>If bidding or equal note Manufacturer and part No.</i>	UCSB-HS-M5-F		4	\$ _____	\$ _____
10. CPU Heat Sink for UCS B-Series M5 CPU socket (Rear) <i>If bidding or equal note Manufacturer and part No.</i>	UCSB-HS-M5-R		4	\$ _____	\$ _____
11. 600GB 12G SAS 10K RPM SFF HDD <i>If bidding or equal note Manufacturer and part No.</i>	UCS-HD600G10K12G		8	\$ _____	\$ _____
12. 128GB SD Card for UCS servers <i>If bidding or equal note Manufacturer and part No.</i>	UCS-SD-128G		4	\$ _____	\$ _____
13. Mini Storage Carrier for SD (holds up to 2) <i>If bidding or equal note Manufacturer and part No.</i>	UCS-MSTOR-SD		4	\$ _____	\$ _____
14. 16GB RDIMM SRx4 3200 (8Gb) <i>If bidding or equal note Manufacturer and part No.</i>	UCS-MR-X16G1RW		24	\$ _____	\$ _____
15. Intel 6226 2.7GHz/125W 12C/19.25MB DCP DDR4 2933 MHz <i>If bidding or equal note Manufacturer and part No.</i>	UCS-CPU-I6226		8	\$ _____	\$ _____
<b>Category 9: Firewall</b>					
1. Cisco Firepower 4125 Threat Defense Chss,Subs HA Bundle <i>If bidding or equal note Manufacturer and part No.</i>	FPR4125-FTD-HA-BUN		1	\$ _____	\$ _____
2. Cisco Firepower 4125 NGFW Appliance, 1U, 2 x NetMod Bays <i>If bidding or equal note Manufacturer and part No.</i>	FPR4125-NGFW-K9		2	\$ _____	\$ _____
3. SNTC08X5XNBD Cisco Firepower 4125 NGFW Appliance, 1U, <i>If bidding or equal note Manufacturer and part No.</i>	CON-SNT-FPR4125N	36	2	\$ _____	\$ _____

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DESCRIPTION	Model or Equivalent Device/Part	Months	Quantity	Unit Price	Extended Price
4. Firepower 4000 Series 1100W AC Power Supply <i>If bidding or equal note Manufacturer and part No.</i>	FPR4K-PWR-AC-1100		2	\$ _____	\$ _____
5. North America AC Type A Power Cable <i>If bidding or equal note Manufacturer and part No.</i>	CAB-TA-NA		4	\$ _____	\$ _____
6. Cisco Firepower Threat Defense software v7.0.1 for FPR4100 <i>If bidding or equal note Manufacturer and part No.</i>	SF-F4K-TD7.0.1-K9		2	\$ _____	\$ _____
7. Cisco Firepower Extensible Operating System v2.10.2 <i>If bidding or equal note Manufacturer and part No.</i>	SF-F4KFXS2.10.2-K9		2	\$ _____	\$ _____
8. Firepower 4000 Series 800GB SSD for FPR04145/4155 <i>If bidding or equal note Manufacturer and part No.</i>	FPR4K-SSD800-		2	\$ _____	\$ _____
9. Firepower 4000 Series SSD Slot Carrier <i>If bidding or equal note Manufacturer and part No.</i>	FPR4K-SSD-BBLKD		2	\$ _____	\$ _____
10. Firepower 4000 Series 1100W AC Power Supply <i>If bidding or equal note Manufacturer and part No.</i>	FPR4K-PWR-AC-1100		2	\$ _____	\$ _____
11. Firepower 4000 Series Fan 0 Single <i>If bidding or equal note Manufacturer and part No.</i>	FPR4K-S-FAN-		12	\$ _____	\$ _____
12. Firepower 4000 Series Rack Mount Kit <i>If bidding or equal note Manufacturer and part No.</i>	FPR4K-RACK-MNT		2	\$ _____	\$ _____
13. FPR4K Hardware Accessory Kit <i>If bidding or equal note Manufacturer and part No.</i>	FPR4K-ACC-KIT2		2	\$ _____	\$ _____
14. 1000BASE0T SFP transceiver module for Category 5 copper wire <i>If bidding or equal note Manufacturer and part No.</i>	GLC-TE		2	\$ _____	\$ _____
15. Cisco FirePower 4 port QSFP+ Network Module <i>If bidding or equal note Manufacturer and part No.</i>	FPR4K-NM-4X40G		2	\$ _____	\$ _____
16. SNTC08X5XNBD Cisco FirePower 4 port QSFP+ Network Mod <i>If bidding or equal note Manufacturer and part No.</i>	CON-SNT-FPR4KNMX	36	2	\$ _____	\$ _____
17. Firepower 4000 Series Network Module Blank Slot Cover <i>If bidding or equal note Manufacturer and part No.</i>	FPR4K-NM-BLANK		2	\$ _____	\$ _____
18. Cisco FPR4125 Threat Defense Threat, Malware and URL License <i>If bidding or equal note Manufacturer and part No.</i>	L-FPR4125T-TMC=		2	\$ _____	\$ _____
19. Cisco FPR4125 Threat Defense Threat, Malware and URL 3Y Subs <i>If bidding or equal note Manufacturer and part No.</i>	L-FPR4125T-TMC-3Y	36	2	\$ _____	\$ _____
20. Cisco Firepower Management Center 2600 Chassis <i>If bidding or equal note Manufacturer and part No.</i>	FMC2600-K9		2	\$ _____	\$ _____

**BID OFFER PAGE (pgs. 8-16)  
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DESCRIPTION	Model or Equivalent Device/Part	Months	Quantity	Unit Price	Extended Price
21. SNTC08X5XNBD Cisco Firepower Management Center 2600 C <i>If bidding or equal note Manufacturer and part No.</i>	CON-SNT-FC260-K9	36	2	\$ _____	\$ _____
22. Cisco FMC 12G Modular RAID controller with 2GB cache <i>If bidding or equal note Manufacturer and part No.</i>	FMC-M5-MRAID012G		2	\$ _____	\$ _____
23. Cisco FMC 32GB SD Card Module <i>If bidding or equal note Manufacturer and part No.</i>	FMC-M5-SD032G		2	\$ _____	\$ _____
24. Cisco FMC Trusted Platform Module 2.0 <i>If bidding or equal note Manufacturer and part No.</i>	FMC-M5-TPM02.0		2	\$ _____	\$ _____
25. Cisco FMC 600GB 12G SAS 10K RPM SFF HDD <i>If bidding or equal note Manufacturer and part No.</i>	FMC-M5-HDD0600G		8	\$ _____	\$ _____
26. Cisco FMC Mini Storage Carrier Card for SD (holds up to 2) <i>If bidding or equal note Manufacturer and part No.</i>	FMC-M5-MSTOR0SD		2	\$ _____	\$ _____
27. Cisco FMC 16GB DDR4029330MHz RDIMM/PC4021300/Single Rank <i>If bidding or equal note Manufacturer and part No.</i>	FMC-M5-MEM0X016GB		8	\$ _____	\$ _____
28. Cisco FMC 2.4 GHz 4215 Processor, 13.75MB Cache, 8 Core <i>If bidding or equal note Manufacturer and part No.</i>	FMC-M5-CPU0I4215		4	\$ _____	\$ _____
29. Cisco Firepower Management Center Software v7.0.1 <i>If bidding or equal note Manufacturer and part No.</i>	SF-FMC-7.0.1-K9		2	\$ _____	\$ _____
30. Cisco FMC 770W AC Power Supply <i>If bidding or equal note Manufacturer and part No.</i>	FMC-M5-PS-AC-770W		4	\$ _____	\$ _____
31. Power Cord, 125VAC 13A NEMA 5015 Plug, North America <i>If bidding or equal note Manufacturer and part No.</i>	CAB-9K12A-NA		4	\$ _____	\$ _____
32. Cisco FMC X7100DA2 dual0port 10G SFP+ NIC <i>If bidding or equal note Manufacturer and part No.</i>	FMC-M5-NIC0SFP		2	\$ _____	\$ _____

**Category 10: Shipping**

Shipping FOB: San Juan Regional Medical Center

\$ \_\_\_\_\_